



KimstaffHR Your Partner For Success

Case Study: Administering and Delivering Premium PEO Services

The Company:

A multi-partner medical practice in Long Beach, CA

Active Employees:

Seven

KimstaffHR Client:

Since 2008

Working with a Professional Employer Organization (PEO) is something we consider an essential element of running our practice. We want to focus on delivering medical treatments to our patients not on the constant changes in employer requirements and employee needs.

Prior to joining KimstaffHR, we were becoming frustrated with our PEO. Our contacts were constantly changing, the services to the employees were being reduced, the web-technology wasn't keeping up and it was taking days to get answers to simple questions. There was no consistency in customer service and we just weren't receiving the time savings we needed to focus on our practice. Taking on benefit administration, human resources and payroll compliance ourselves didn't make sense either.

The differences with KimstaffHR...

Extremely responsive to every inquiry. During the KimstaffHR implementation process, it was immediately apparent that they really cared about our success and our employees. They continue to be extremely responsive to every inquiry and keep us informed. Not only do we get a "live" person whenever we want to speak with someone, they have taken our office paperless with their 24/7 web technology. Everything we need is at our fingertips.

Variety of benefits to choose from. Our employees can choose from robust PPO and HMO plans to determine what best suits their family and personal needs, without increasing our business costs. They also appreciate the optional plans including Dental, Vision, Flexible Spending and a wide range of discount programs. At times I've overheard our employees say "these guys are great" when referring to KimstaffHR.

Our practice has benefited financially. Our prior PEO charged us a percentage of our entire payroll and if an employee received a raise, so did the PEO. With KimstaffHR's itemized invoice and no hidden fees, we know exactly what we are paying for employee wages, taxes, workers' compensation and benefits. The savings and rate consistency has made a huge difference in our ability to manage employee overhead and reduced our costs.

"Our decision to switch to KimstaffHR has seen positive results in every way."

Physician



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